

The Securovin system for securing wine bottles

Implementation for Domaine Méo-Camuzet



Securovin GmbH, 2022

Background and application



Securovin was founded in 2018 with the aim of developing a highly secure system for **wine counterfeiting prevention** and **wine bottle traceability**.



The background is the **massive increase in counterfeiting of top wines** and the **uncontrolled gray market**. Leading wineries worldwide are looking for sustainable solutions.



The development was carried out in **close coordination with the pilot customer Domaine Méo-Camuzet** from Burgundy to ensure **maximum protection and best handling**.



The system was **first used in the market for the 2018 vintage of Domaine Méo-Camuzet** - the wine bottles were delivered from the end of 2020.



The intuitive **wine bottle verification app** is available for **Apple iOS (iPhone) and Android** and can be downloaded **free of charge** by the end customer.





Why was Securovin chosen by Domaine Méo-Camuzet?

- Securovin stands for uncompromised security with the simplest possible application. These aspects were the focus throughout the development process.
- The focus is on the wine: it should be reliably protected against counterfeiting and also against unauthorized resale on the gray market, so that it gets into the hands of those who appreciate its value.
- The technology relies on Near-Field-Communication (NFC) a widely used technology which is available in every smartphone and which is e.g. used for smartphone payments. This ensures a smooth customer experience.

The advantages at a glance:



Maximum safety. The seals are non-detachable, non-copyable and cannot be tampered with.



Durability. The function of the chip is guaranteed for 50 years - and not affected by storage.



Customer experience. The system is easy and fun to use, and offers additional information such as tasting notes.



The **verification app is free of charge** for end customers. It is available for <u>iOS</u> and <u>Android</u> smartphones.



The persons behind Securovin



Benedikt Deuchert Managing Director

- Electrical Engineer (Master ETH Zurich)
- Responsible for business development and customer contact
- First-hand experience in winegrowing
- Idea generator for functional scope of the system



 Mechanical Engineer (Master ETH Zurich)

- Responsible for IT systems and production
- Realization of the verification system
- Technical design of the components



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